

MASTER TERRITORY
Guide

**Guide - 2025** 







### Be Part of the Shift. Own the Future of Lawn Care.

LawnJob.com isn't just another lawn care brand — it's a movement. We've stripped away the old, outdated model built on trucks, gas, and overhead... and replaced it with a smarter, cleaner, more scalable system that puts control (and profit) back in the hands of local owners.

As a Master Franchisee, you're not just joining a business — you're getting in on the ground floor of a brand that's redefining how lawn care works across Canada.

With our low-cost infrastructure, eco-conscious approach, and community-powered model, LawnJob.com is built for today's economy — and tomorrow's growth.

"Like Uber for lawn care, but with better margins, lower overhead, and the ability to grow block by block."



## Vision & Mission



#### Lawnjob.com Vision

At LawnJob.com, our vision is to redefine lawn care through simplicity, technology, and local empowerment. We're replacing outdated, high-overhead models with a lean, eco-friendly system that connects communities with reliable, affordable mowing services — all at the tap of a button. Our goal is to create opportunities for everyday people to earn, grow, and lead — while making fresh, clean lawns the new standard in every neighbourhood.



#### Lawnjob.com Mission

Our mission at LawnJob.com is to make lawn care effortless, accessible, and affordable by empowering local operators with low-cost, eco-friendly tools and a modern booking system. We're here to simplify the industry, create real opportunities for everyday earners, and deliver clean, professional cuts — without contracts, trucks, or complications.

# The future of lawn care is simple, local & built for today.

#### A smarter way to mow

LawnJob.com is redefining lawn care — an on-demand, tech-driven system that does for mowing what Uber did for taxis.

#### Out with the old

We've stripped away the trucks, fuel, and overhead — replacing them with a lean, battery-powered network that runs on simplicity and local power.

#### **Built for what's next**

It's cleaner, quieter, and more profitable. A model with lower costs, higher margins, and more freedom — designed for today's neighborhoods and tomorrow's operators.

LawnJob.com — the cleaner, smarter way to grow local business from the ground up.



# The Magic of LawnJob.com's Formula









#### Low Overhead, High Margin Model

No trucks. No trailers. No fuel.
Our streamlined, batterypowered system eliminates the
biggest costs of traditional lawn
care — delivering more profit
per cut with far less risk and
complexity.

#### On-Demand Simplicity

Customers book in seconds.

Operators show up, cut, and get paid. It's the modern, contract-free model people expect—and it's built to scale fast across neighborhoods and cities.

### Flexible Workforce = Scalable Growth

From gig workers to lone wolves to franchise operators, our tiered system lets you expand your region efficiently, without being locked into a single labor model or full-time crews.

#### You're First In — Own the Market

As a Master Franchisee, you get in on the ground floor of a new way to cut grass — one that's already aligned with where the world is going: local, sustainable, tech-enabled, and on demand.

# Grow Your Region as a Master Franchisee





#### Recruit and Launch Franchise Operators

Bring on driven franchisees and help them set up their own exclusive territories. You earn on franchise sales and ongoing royalties — the more you build, the more you earn.



#### **Activate Gig Workforce in Dense Zones**

Deploy part-time or seasonal gig operators (students, weekenders, retirees) in high-demand areas where full franchisees aren't yet placed. Great for coverage and quick cash flow.



#### **Develop Lone Wolf Operators**

Support independent individuals who want to start small — then help them grow into full franchisees. This creates a steady pipeline of motivated owners under your umbrella.



#### Increase Market Presence, Boost Your Royalties

The more lawns being cut in your region — by any model — the more you earn. Expand your visibility, enable more jobs, and watch your royalties rise with every fresh cut.



#### **Build Local Brand Presence & Partnerships**

Establish visibility through localized marketing, real estate agent referrals, and strategic partnerships (e.g., HOAs or property managers). The stronger the brand in your region, the faster operators and customers join.



# Advantages of the LawnJob.com On-Demand Formula

The demand for quick, reliable, no-hassle service is growing — and LawnJob.com is built to meet it. As today's customers expect speed, simplicity, and control, we continue to expand our reach and strengthen our tech-driven approach.

With each new neighborhood we serve, we're adding more capabilities, more operators, and more ways to deliver a better lawn care experience.

#### **First of Its Kind**

A true on-demand platform built specifically for lawn care — no contracts, no callbacks, just book and go.



#### Real-Time Scheduling, Real Local Operators

Customers book when they want, and nearby LawnJob.com operators get the job done — fast, clean, and professional.



#### Smart, Scalable, and Sustainable

Our battery-powered system and lean operating model eliminate delays, reduce cost, and scale effortlessly as demand grows.



#### Multiple Ways to Profit, One Smart Model

## Royalties from Operators

Master Franchisees receive a percentage split of ongoing royalties collected from each Franchise Operator within their region.





# Franchise Sale Fees (Territory Buy-ins)

Masters earn a large percentage of the initial franchise fee paid when a new Franchise Operator signs on.

# Revenue from Lone Wolf / Solo Operators

Lone Wolf operators pay a lower-tier royalty to operate independently in the region.





#### Gig Worker Cut-Based Royalties

If the region runs on-demand gig workers you receive a royalty per completed cut done by those gig workers.

#### **Contact Us**

We're looking for bold, forward-thinking leaders to take charge as Master Franchisees. Be on the forefront of a new beginning in on-demand lawn cuts — a scalable, profitable model that's replacing the old with something smarter.

Let's talk about bringing LawnJob.com to your area.



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# Thank You

We're not just cutting grass — we're redefining an industry. Let's talk.



